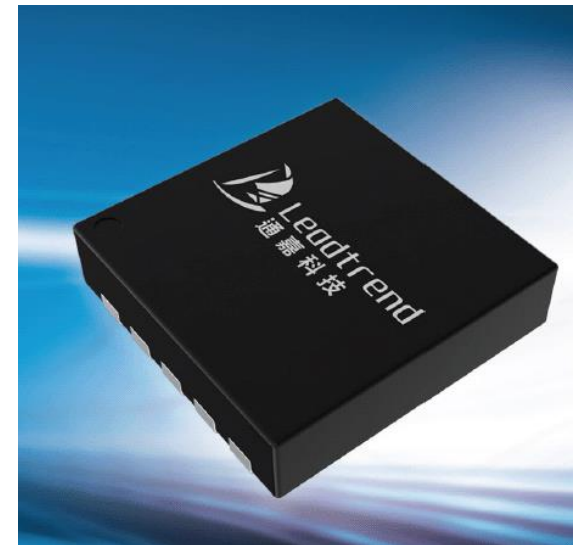




# LEADTREND Investor Meeting Material

2020.12.29

TSE:3588



# Disclaimer

This following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operations and financial condition may differ significantly from those contained in the projections & estimates. These projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

# Company Profile

# Company Profile

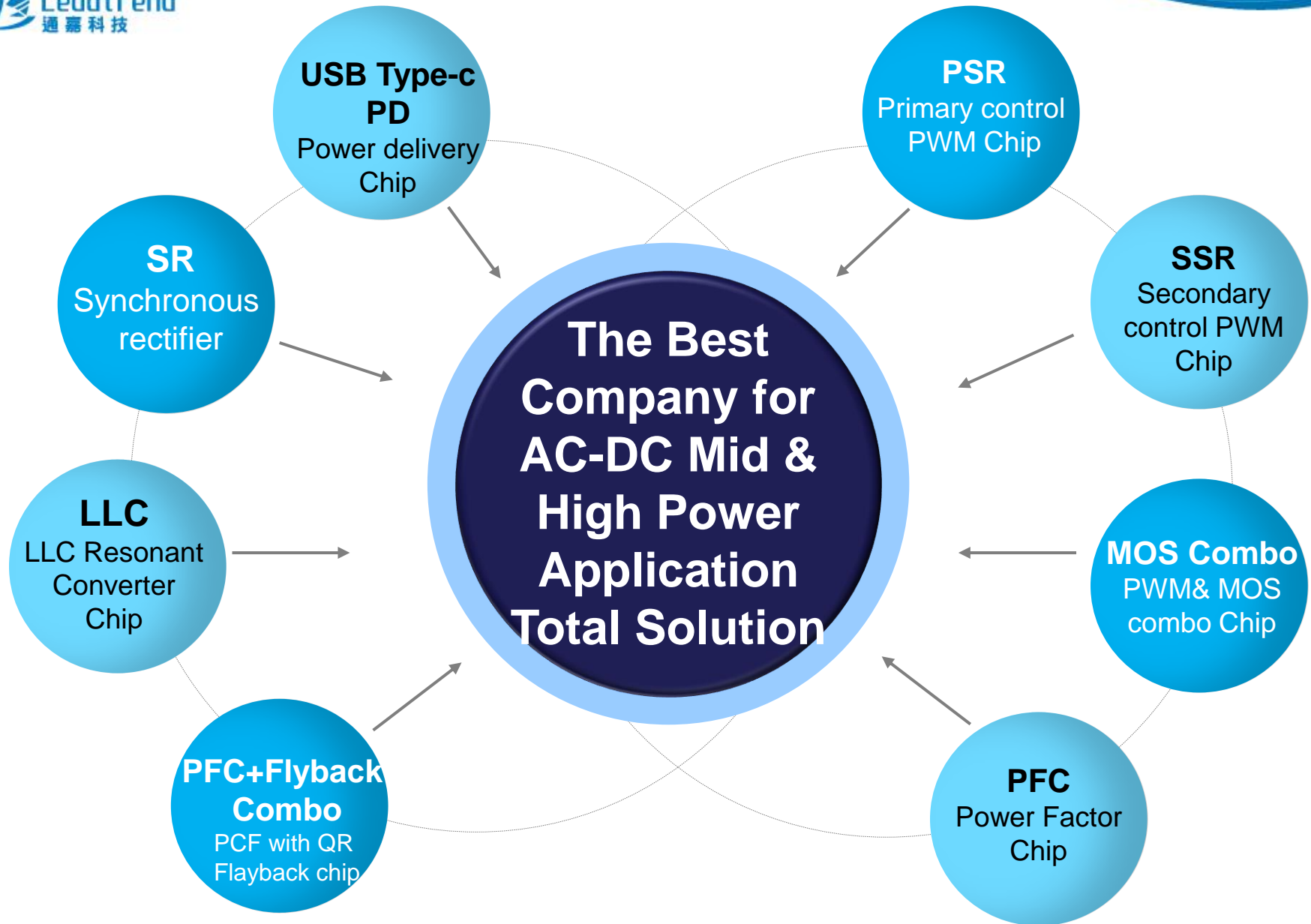
**Founded Date**      **May, 2003**

**Listing Date**      **Aug, 2009**

**Paid-in Capital**      **USD 16.58M (Nov, 2020)**

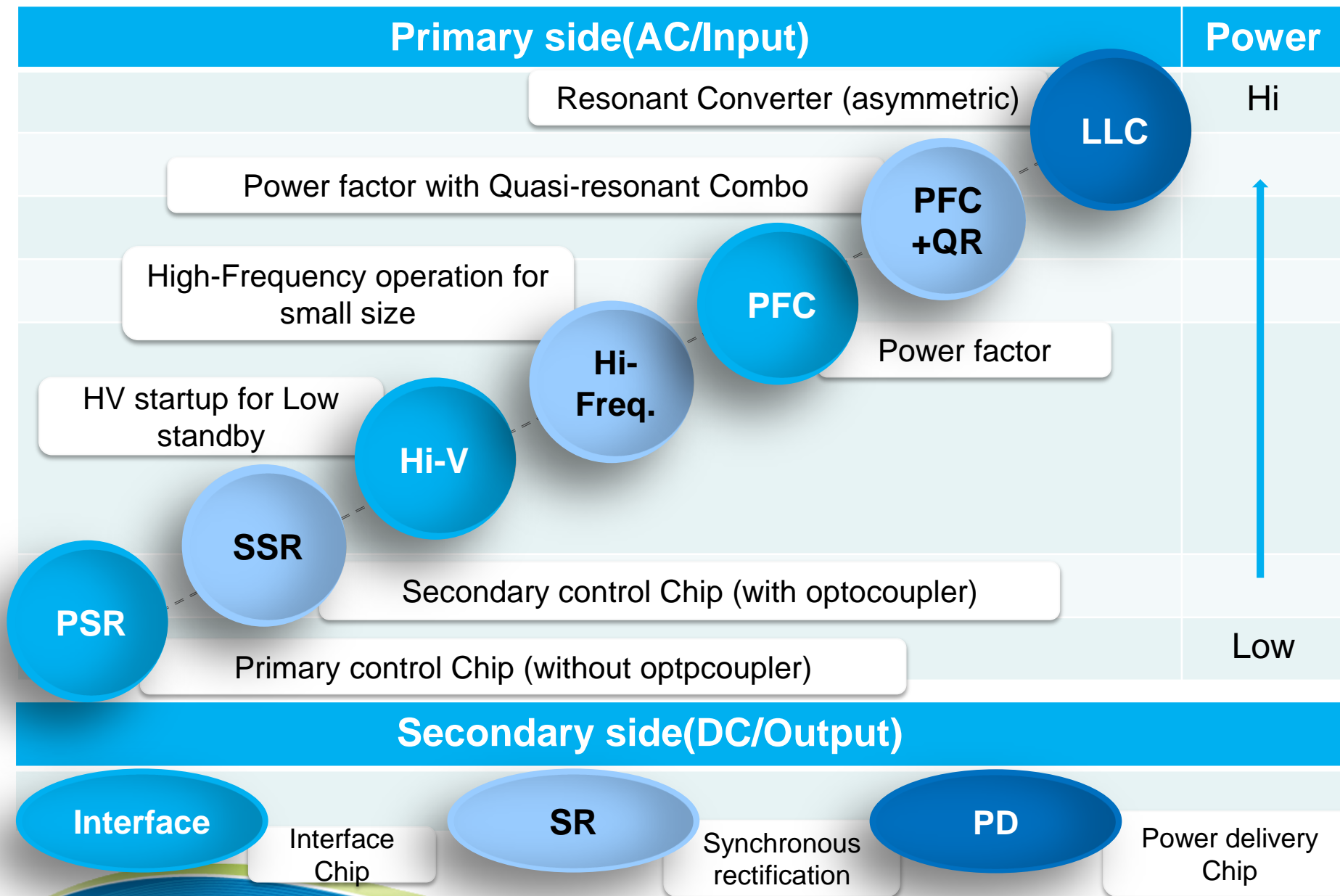
**Workforce**      **182 (Nov, 2020)**

**Product**      **AC/DC Power  
Management IC**





# Product Lines



# Application



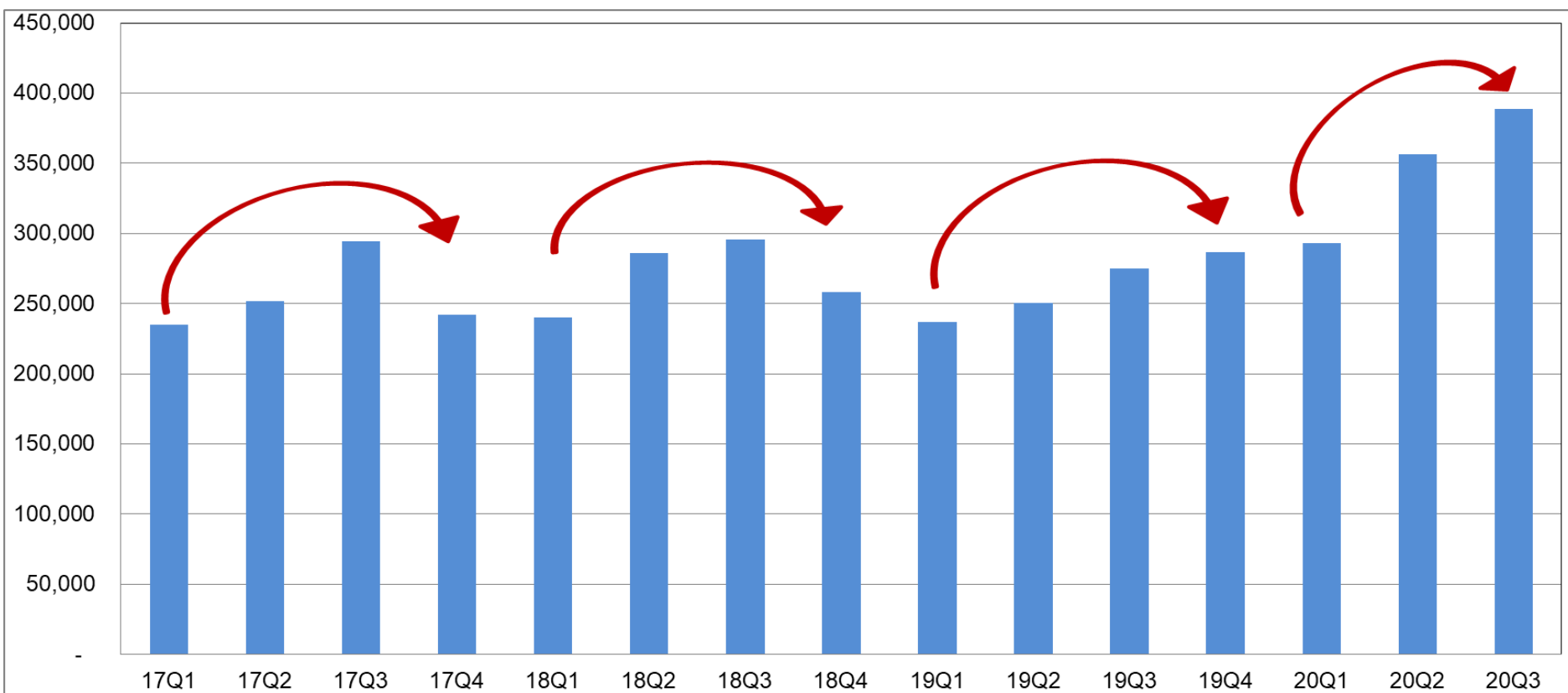
# Financial Results



# Quarterly Revenue Growth

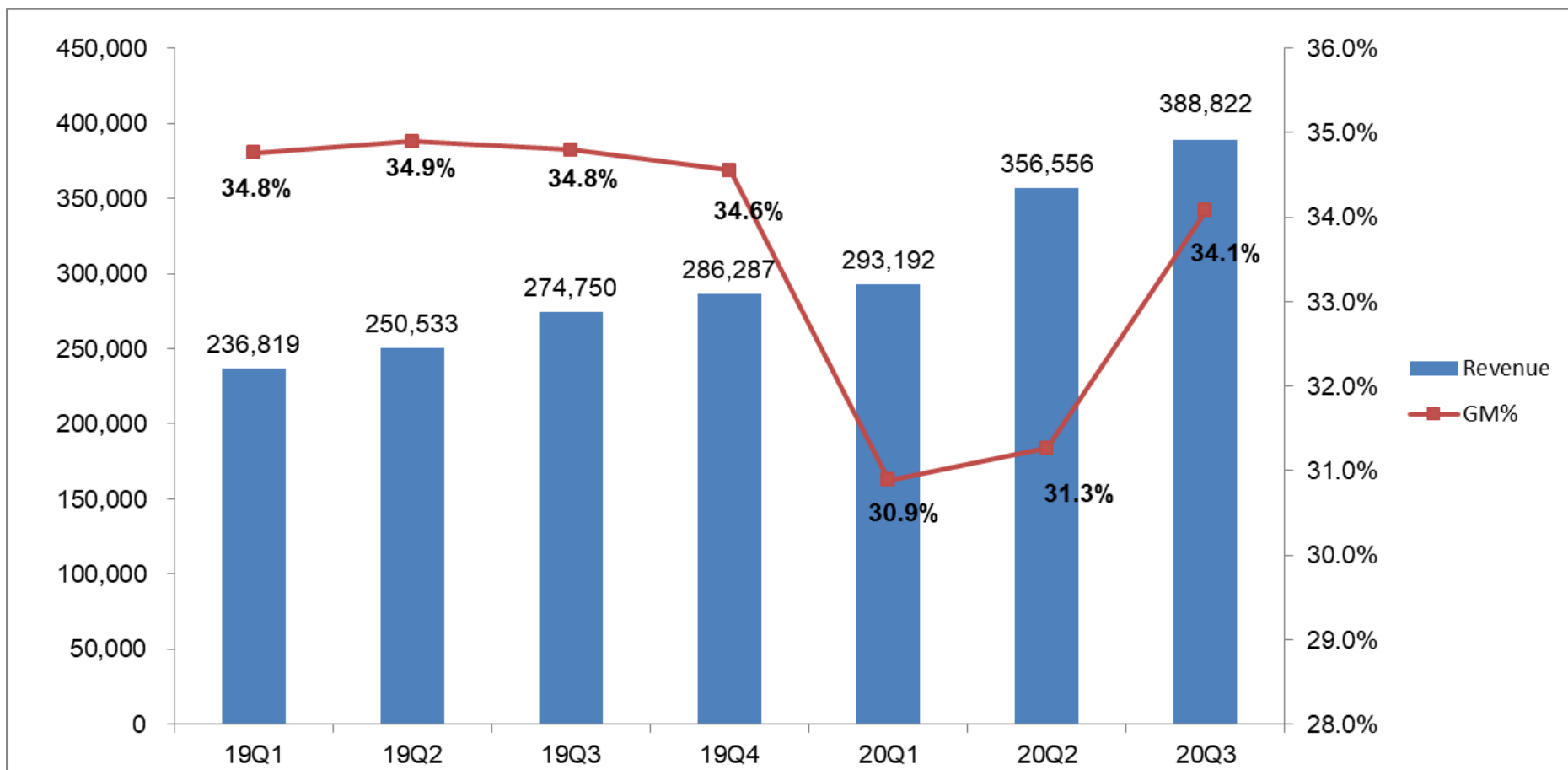
**2020Q3 Revenue QoQ + 9%**  
**2020Q3 Revenue YoY + 42%**  
**2020Q3 Revenue YTD YoY + 36%**

Unit: NT\$K



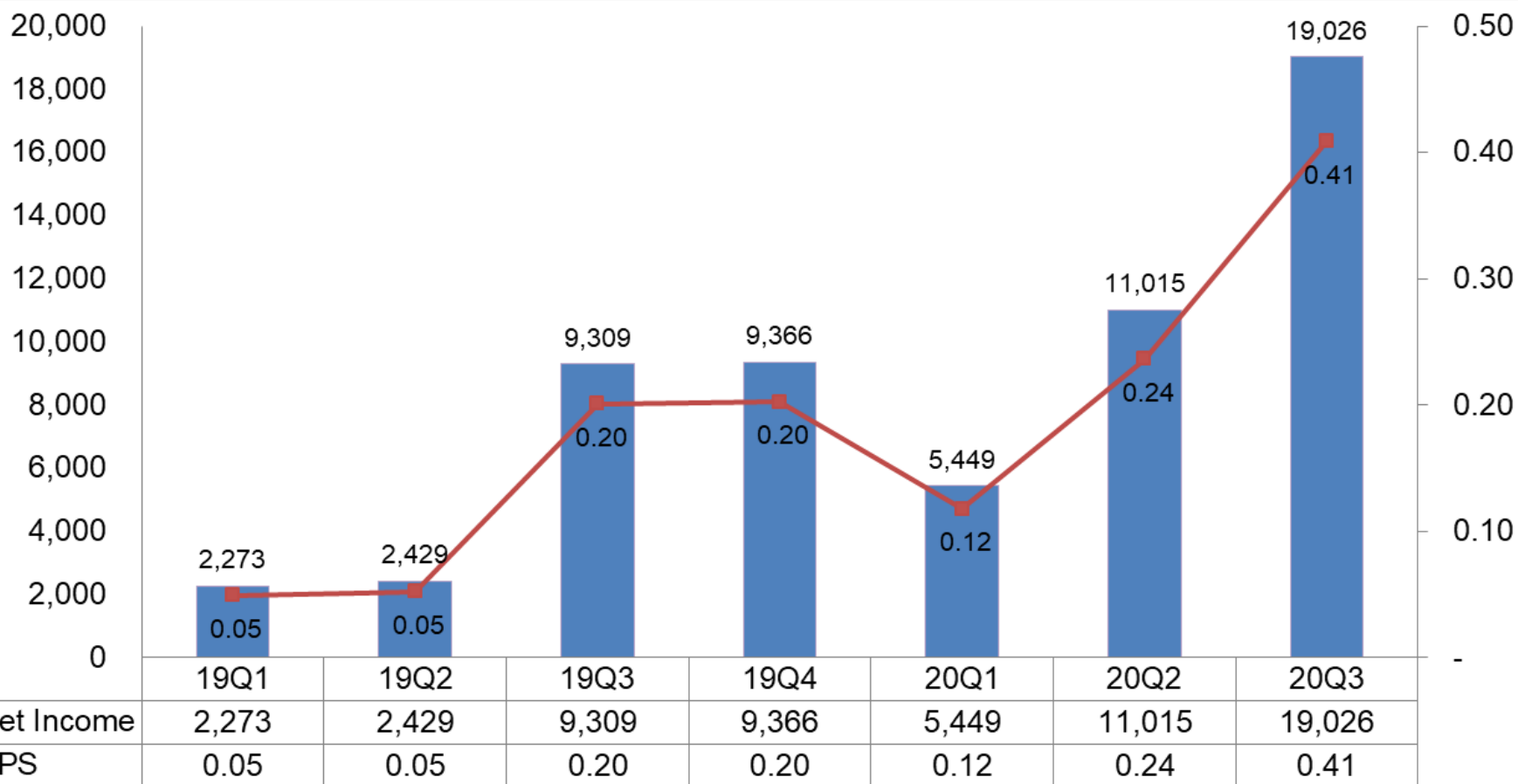
# Revenue & GM% Trend

NT\$ , thousand



# Net Income and EPS

NT\$ , thousand



# 2020 Q3 Result Highlights

In NT\$ thousand  
except EPS

	2020Q3		2020Q2		QoQ	2019Q3		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	388,823	100%	356,555	100%	9.0%	274,750	100%	41.5%
Gross Margin	132,492	34%	111,489	31%	18.8%	95,597	35%	38.6%
Operating Expense	104,123	27%	94,429	26%	10.3%	89,554	33%	16.3%
Operating Net Income	28,369	7%	17,060	5%	66.3%	6,043	2%	369.5%
Net Income before Tax	25,928	7%	15,608	4%	66.1%	8,491	3%	205.4%
Net Income	19,026	5%	11,015	3%	72.7%	9,309	3%	104.4%
EPS	0.41		0.24		0.17	0.20		0.21

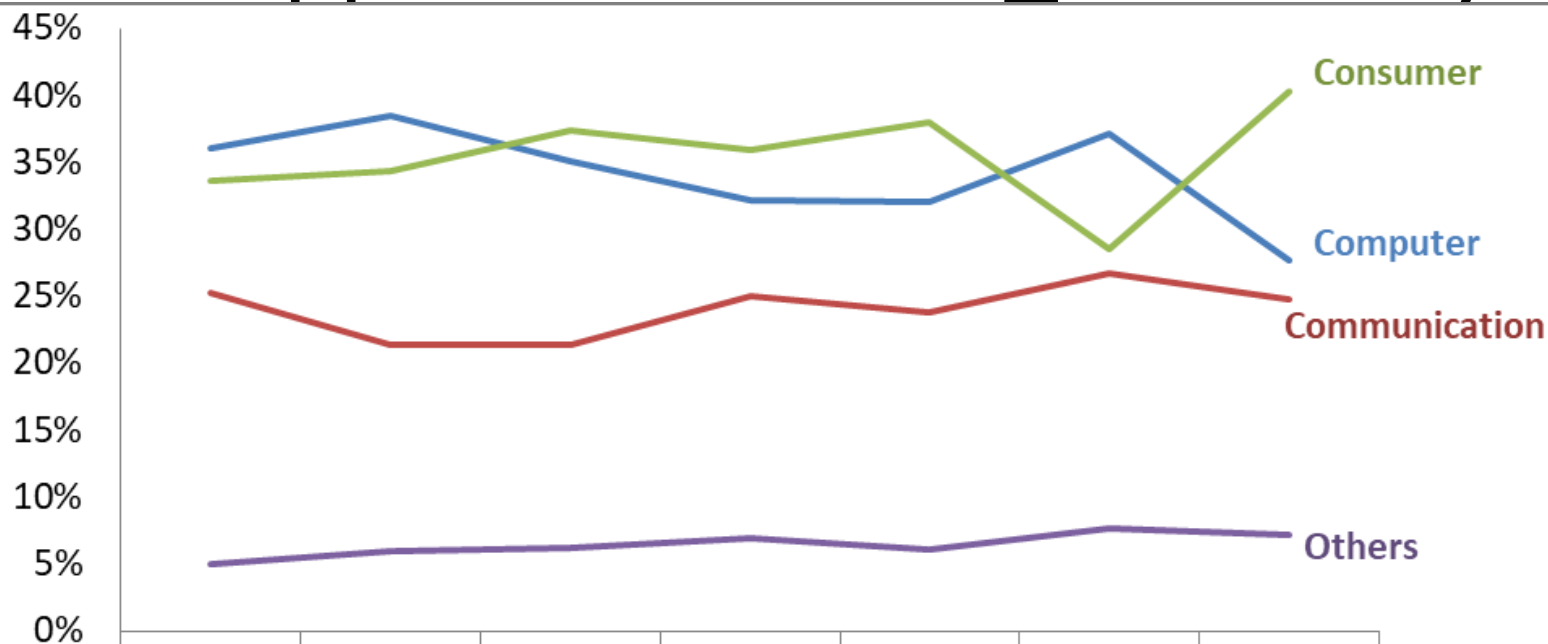
# 2020 Q1~Q3 Result Highlights

In NT\$ thousand  
except EPS

	2020 Q1~Q3		2019 Q1~Q3		YoY
	Amount	%	Amount	%	%
Net Sales	1,038,570	100%	762,102	100%	36.3%
Gross Margin	334,548	32%	265,328	34%	26.1%
Operating Expense	284,040	27%	253,344	33%	12.1%
Operating Net Income	50,508	5%	11,984	1%	321.5%
Net Income before Tax	49,967	5%	20,524	3%	143.5%
Net Income	35,490	3%	14,011	2%	153.3%
EPS	0.76		0.30		0.46



# Product Application Trend \_ Quarterly



	2019 Q1	2019 Q2	2019 Q3	2019 Q4	2020 Q1	2020 Q2	2020 Q3
Computer	36%	38%	35%	32%	32%	37%	28%
Communication	25%	21%	21%	25%	24%	27%	25%
Consumer	34%	34%	37%	36%	38%	29%	40%
Others	5%	6%	6%	7%	6%	8%	7%

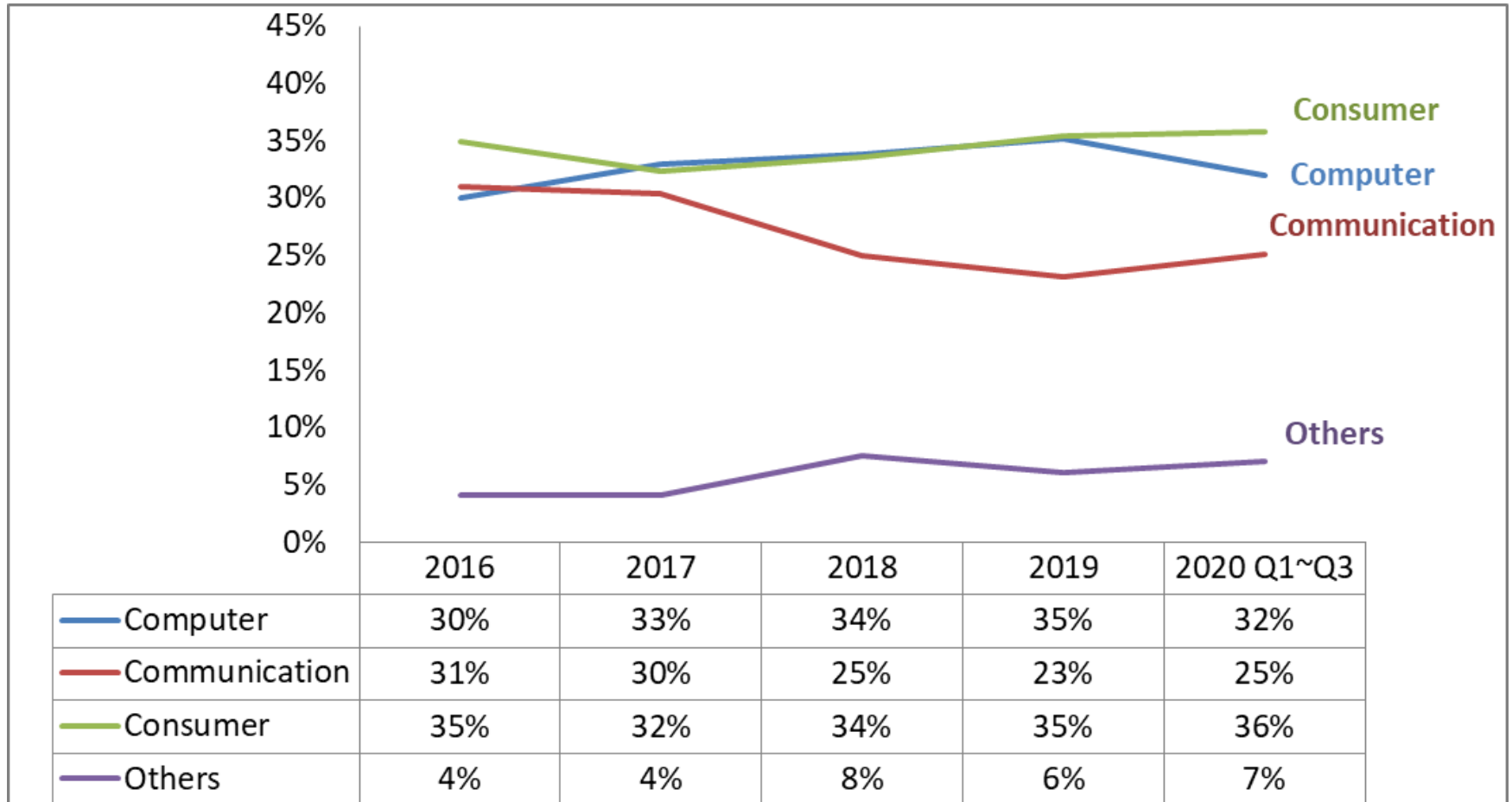
Computer : NB (Incl. Tablet) / MNT / Printer / PC Power

Communication : NWK / POS / Mobile

Consumer : TV / Lighting / Game / Appliances / Small Appliances

Others : IPC (Incl. Medical) / Power Tool / Others

# Product Application Trend \_Yearly



Computer : NB (Incl. Tablet) / MNT / Printer / PC Power

Communication : NWK / POS / Mobile

Consumer : TV / Lighting / Game / Appliances / Small Appliances

Others : IPC (Incl. Medical) / Power Tool / Others

# The Best Company for AC-DC Mid & High Power Application Total Solution



## THANK YOU

