

LEADTREND Investor Meeting Material

2019.12.30

TSE:3588





Disclaimer

This following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operations and financial condition may differ significantly from those contained in the projections & estimates. These projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.



Company Profile



Company Profile





Application





Smart Speaker



Note Book



Smart TV

Set Top Box





Multi-port charger





Unmanned Flying Vehicles



Smart LED Lighting











5G/WiFi6 AP



Sweeping robot



Cordless-Vacuum cleaner



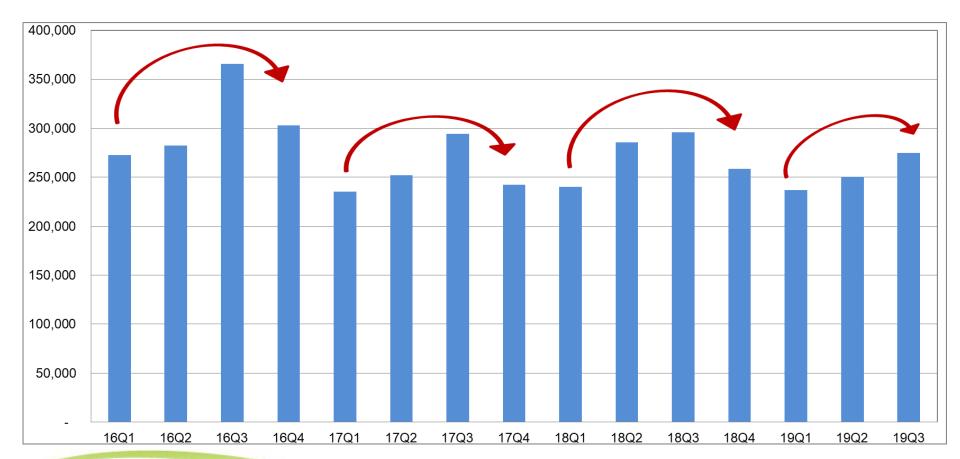
Financial Results



Quarterly Revenue Growth

2019Q3 Revenue QoQ +10% 2019Q3 Revenue YoY - 7% 2019Q3 Revenue YTD YoY - 7%

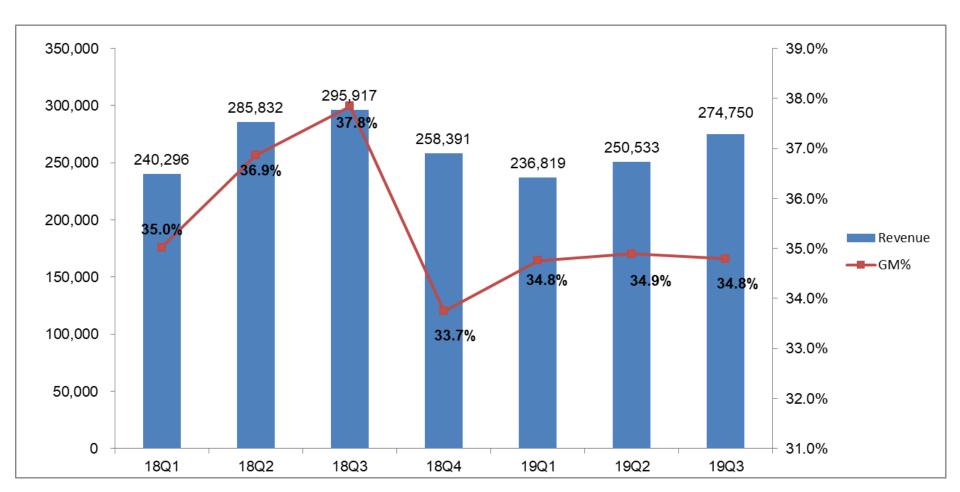
Unit: NT\$K





Revenue & GM% Trend

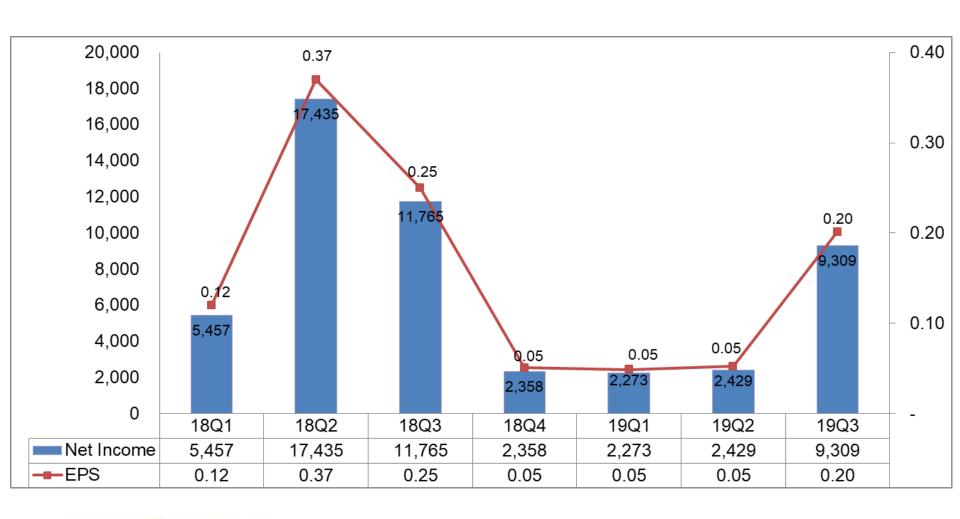
NT\$, thousand





Net Income and EPS

NT\$, thousand





2019 Q3 Result Highlights

In NT\$ thousand except EPS	2019Q3		2019Q2		QoQ	Q 2018Q3		YoY
'	Amount	%	Amount	%	%	Amount	%	%
Net Sales	274,750	100%	250,533	100%	9.7%	295,917	100%	-7.2%
Gross Margin	95,597	35%	87,418	35%	9.4%	111,987	38%	-14.6%
Operating Expense	89,554	33%	84,090	34%	6.5%	94,578	32%	-5.3%
Operating Net Income	6,043	2%	3,328	1%	81.6%	17,409	6%	-65.3%
Net Income before Tax	8,491	3%	6,669	3%	27.3%	18,105	6%	-53.1%
Net Income	9,309	3%	2,429	1%	283.2%	11,765	4%	-20.9%
EPS	0.20		0.05			0.25		

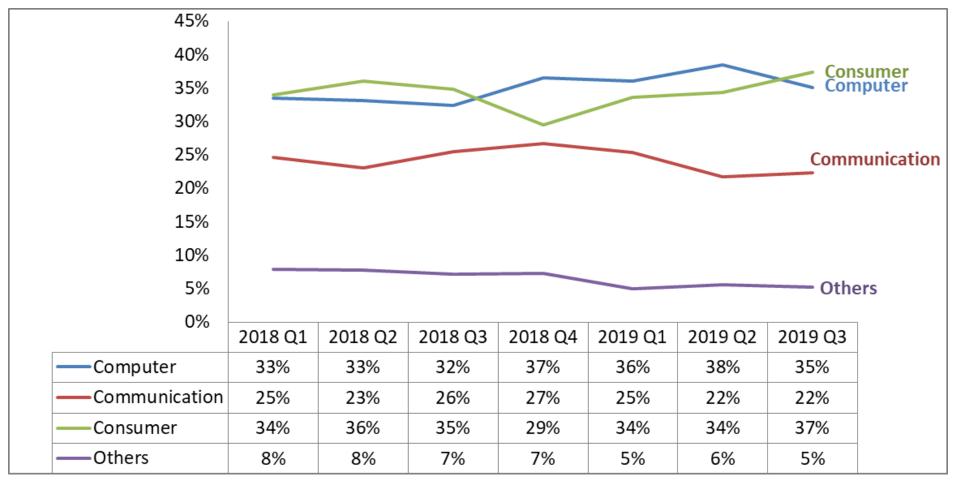


2019 Q1~Q3 Result Highlights

In NT\$ thousand except EPS	2019 Q1	~Q3	2018 Q1	YoY	
	Amount	<u>%</u>	Amount	%	%
Net Sales	762,102	100%	822,045	100%	-7.3%
Gross Margin	265,328	35%	301,501	36%	-12.0%
Operating Expense	253,344	33%	263,700	32%	-3.9%
Operating Net Income	11,984	2%	37,801	4%	-68.3%
Net Income before Tax	20,524	3%	50,978	6%	-59.7%
Net Income	14,011	2%	34,657	4%	-59.6%
EPS	0.30		0.75		



Product Application Trend _ Quarterly



Computer: NB (Incl. Tablet) / MNT / Printer / PC Power

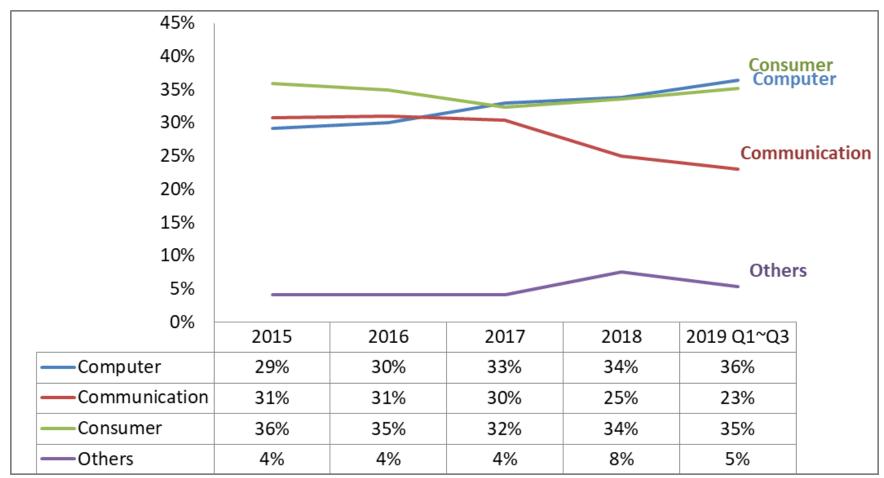
Communication: NWK / POS / Charger

Consumer: TV / Lighting / Game / Appliances / Small Appliances

Others: IPC (Incl. Medical) / Power Tool / Others



Product Application Trend _Yearly



Computer: NB (Incl. Tablet) / MNT / Printer / PC Power

Communication: NWK/POS/Charger

Consumer: TV / Lighting / Game / Appliances / Small Appliances

Others: IPC (Incl. Medical) / Power Tool / Others



Thank You