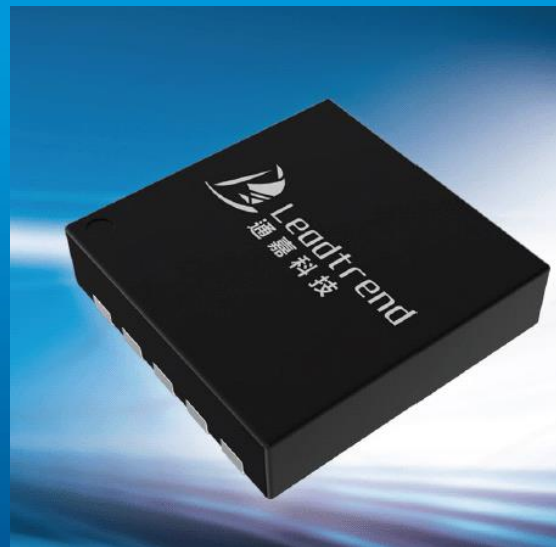


# LEADTREND Investor Meeting Material

2017.12.28

TSE:3588



# Disclaimer

This following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operations and financial condition may differ significantly from those contained in the projections & estimates. These projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

# Company Profile

# Company Profile

**Founded Date**      **May, 2003**

**Listing Date**      **Aug, 2009**

**Paid-in Capital**      **USD 15.65M (Sep, 2017)**

**Workforce**      **146 (Sep, 2017)**

**Product**      **AC/DC Power  
Management IC**

# Brand Customer

acer amazon ASUS CISCO COMCAST

DELL™ dyson ECOVACS ROBOTICS GiONEE金立 Google

Haier hp invent HUAWEI lenovo LG

Microsoft NETGEAR® Pace Panasonic PHILIPS

SAMSUNG SHARP Skyworth 创维 SONY TCL

**TOSHIBA**

Note: rank by alphabetical arrangement



# Application

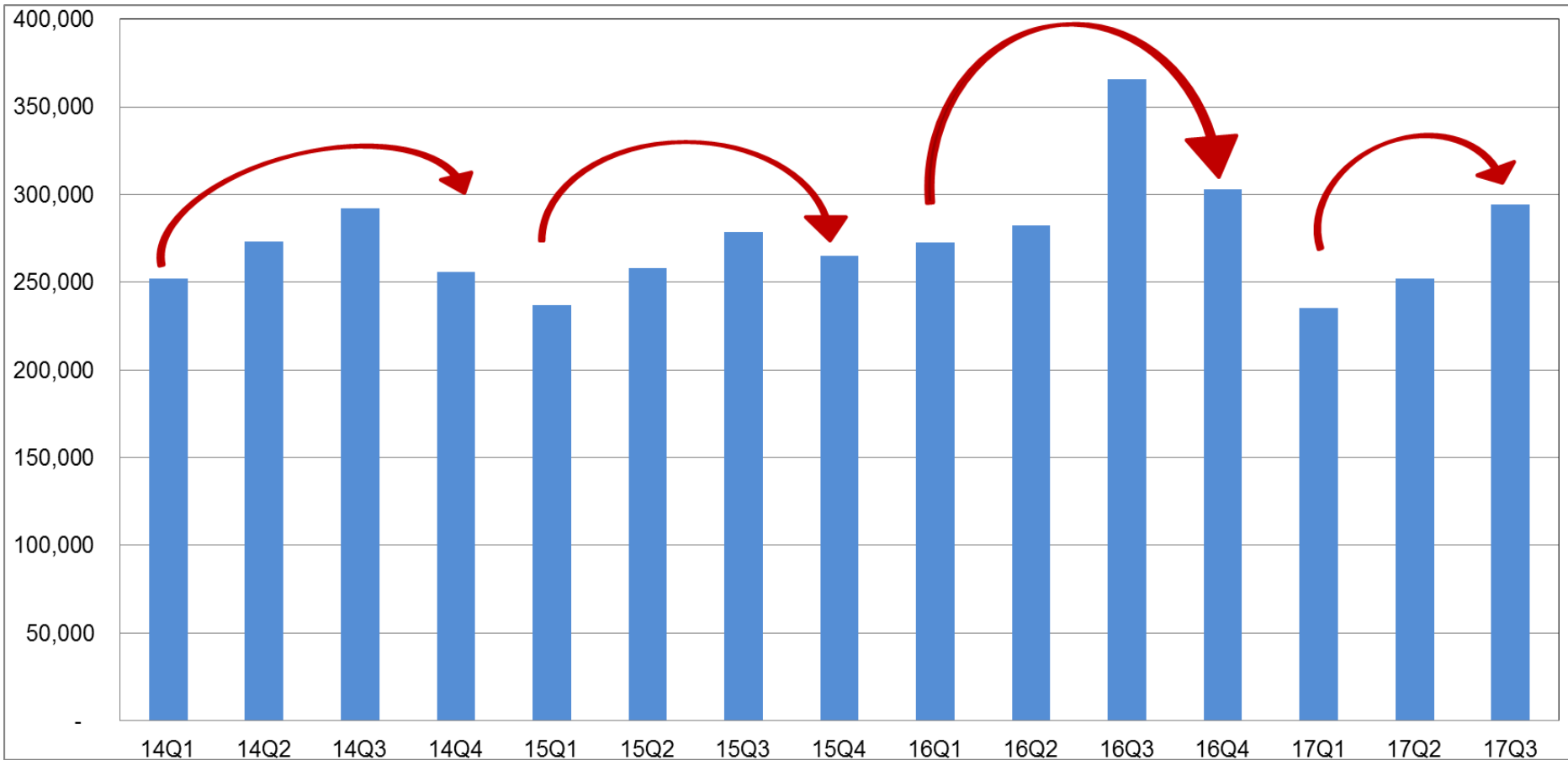


# Financial Results

# Quarterly Revenue Growth

2017Q3 Revenue QoQ +17%  
2017Q3 Revenue YoY - 20%  
2017Q3 Revenue YTD YoY - 15%

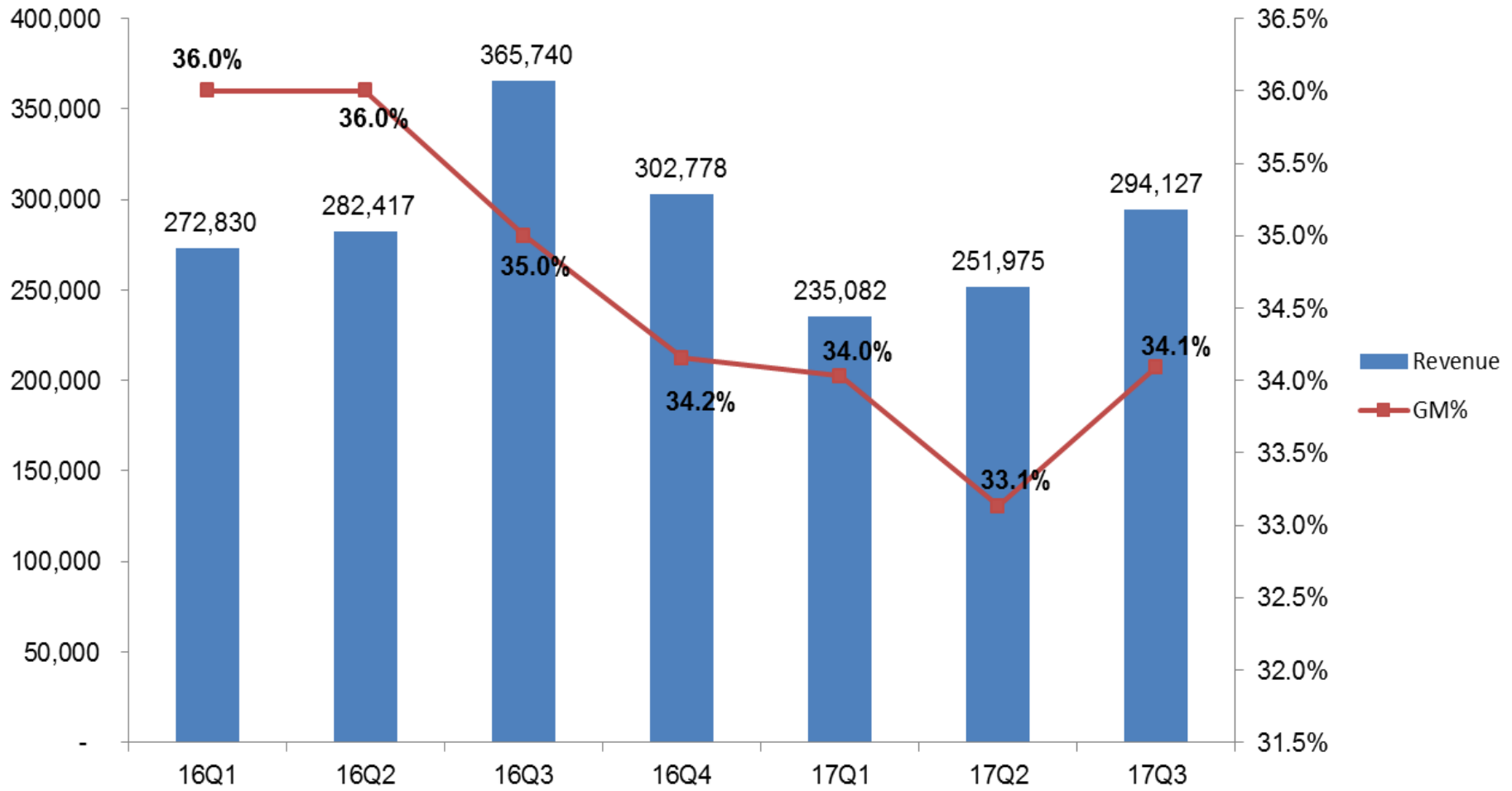
Unit: NT\$K





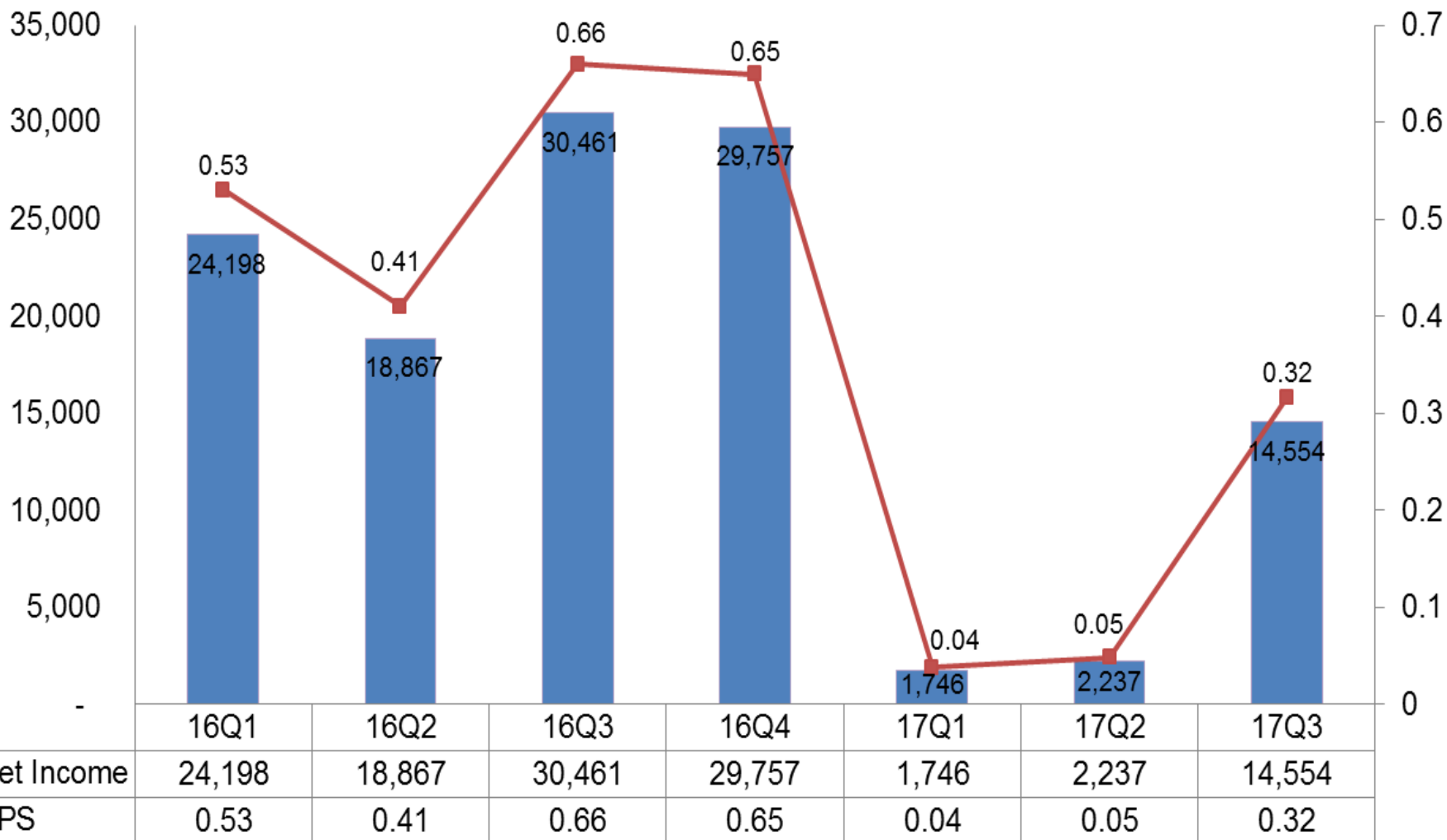
# Revenue & GM% Trend

NT\$, thousand



# Net Income and EPS

NT\$, thousand



# 2017 Q3 Result Highlights

In NT\$ thousand  
except EPS

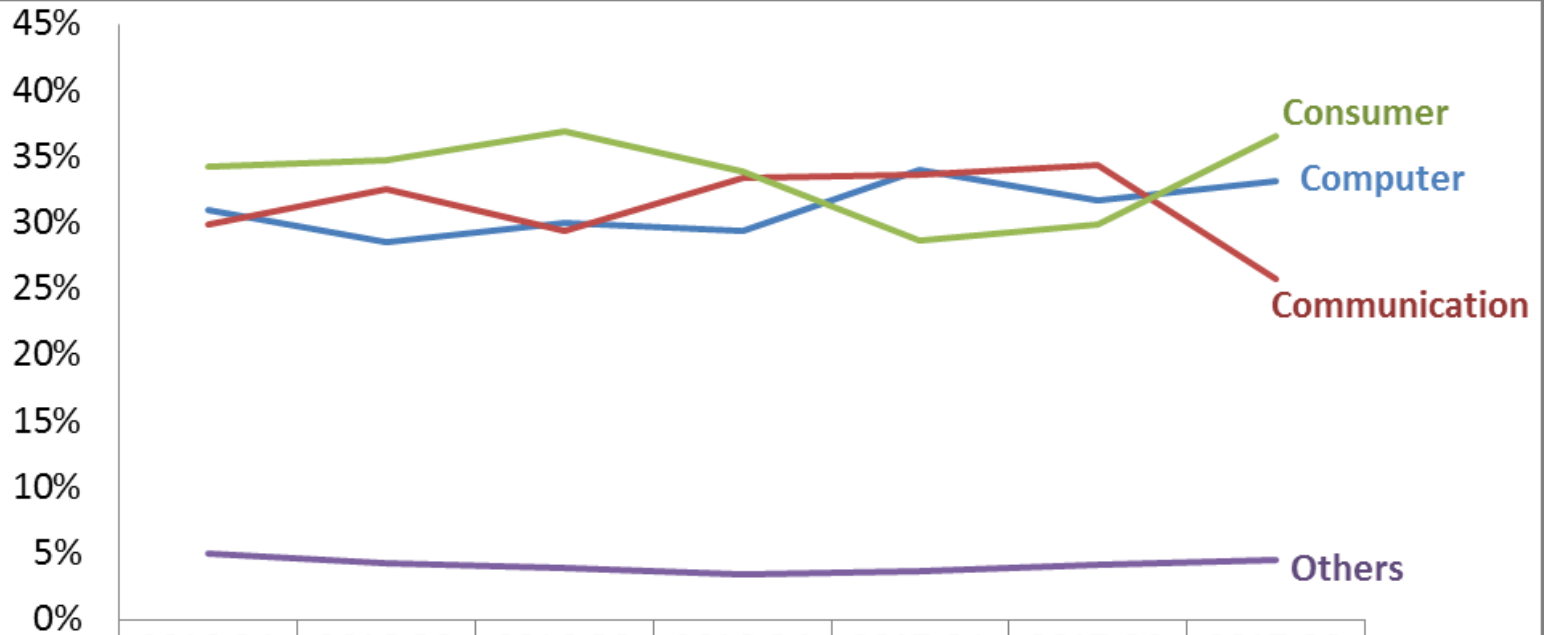
	2017Q3		2017Q2		QoQ	2016Q3		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	294,127	100%	251,975	100%	16.7%	365,740	100%	-19.6%
Gross Margin	100,274	34%	83,481	33%	20.1%	126,448	35%	-20.7%
Operating Expense	82,822	28%	76,307	30%	8.5%	82,468	23%	0.4%
Operating Net Income	17,452	6%	7,174	3%	143.3%	43,980	12%	-60.3%
Net Income before Tax	19,506	7%	8,626	3%	126.1%	38,808	10%	-49.7%
Net Income	14,555	5%	2,237	1%	550.6%	30,461	8%	-52.2%
EPS	0.32		0.05			0.66		

# 2017 Q1~Q3 Result Highlights

In NT\$ thousand  
except EPS

	2017 Q1~Q3		2016 Q1~Q3		YoY
	Amount	%	Amount	%	%
Net Sales	781,184	100%	920,987	100%	-15.2%
Gross Margin	263,757	34%	327,400	36%	-19.4%
Operating Expense	231,363	30%	220,218	24%	5.1%
Operating Net Income	32,394	4%	107,182	12%	-69.8%
Net Income before Tax	31,863	4%	98,991	11%	-67.8%
Net Income	18,538	3%	73,526	8%	-74.8%
EPS	0.40		1.61		

# Product Application Trend \_ Quarterly



	2016 Q1	2016 Q2	2016 Q3	2016 Q4	2017 Q1	2017 Q2	2017 Q3
Computer	31%	29%	30%	29%	34%	32%	33%
Communication	30%	33%	29%	33%	34%	34%	26%
Consumer	34%	35%	37%	34%	29%	30%	37%
Others	5%	4%	4%	3%	4%	4%	5%

**Computer : NB(含Tablet) / MNT / Printer / PC Power**

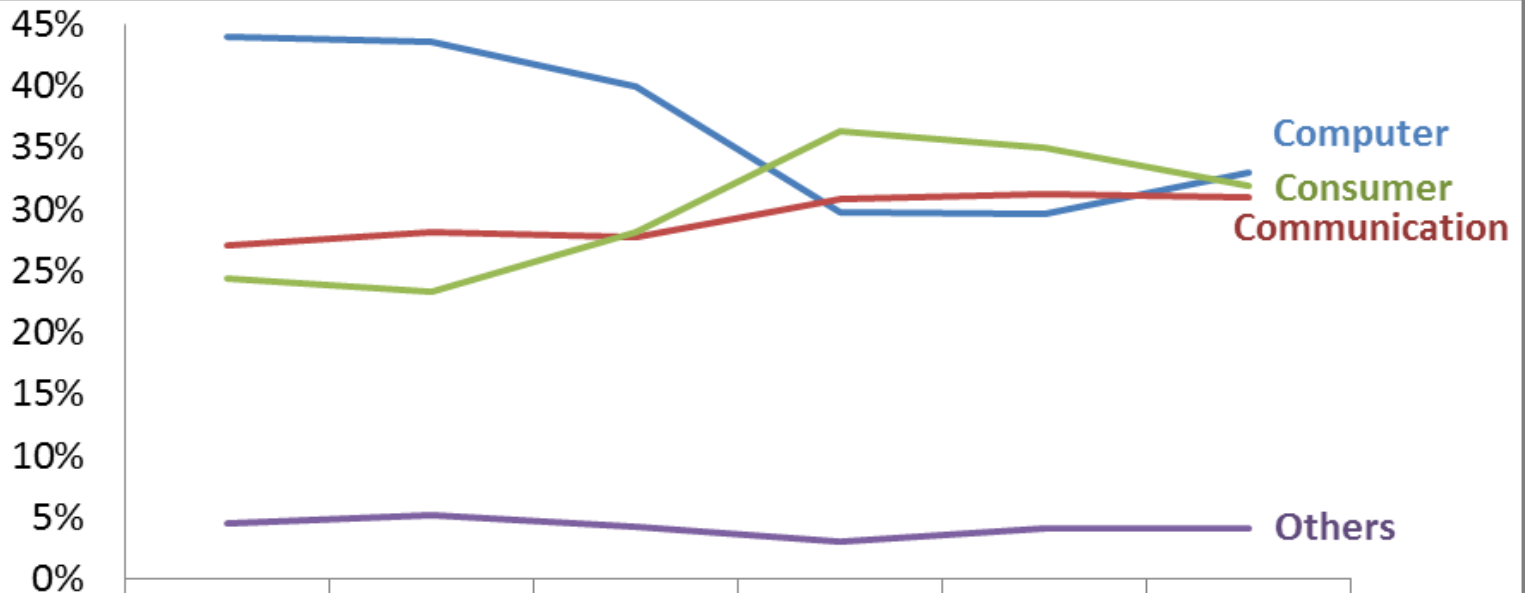
**Communication : NWK / POS / Charger**

**Consumer : TV / Lighting / Game / Appliance / Small Appliances**

**Others : IPC(含Medical) / Power Tool / Others**



# Product Application Trend \_Yearly



	2012	2013	2014	2015	2016	2017 Q1~Q3
Computer	44%	44%	40%	30%	30%	33%
Communication	27%	28%	28%	31%	31%	31%
Consumer	24%	23%	28%	36%	35%	32%
Others	5%	5%	4%	3%	4%	4%

**Computer** : NB(含Tablet) / MNT / Printer / PC Power

**Communication** : NWK / POS / Charger

**Consumer** : TV / Lighting / Game / Appliance / Small Appliances

**Others** : IPC(含Medical) / Power Tool / Others

# Thank You