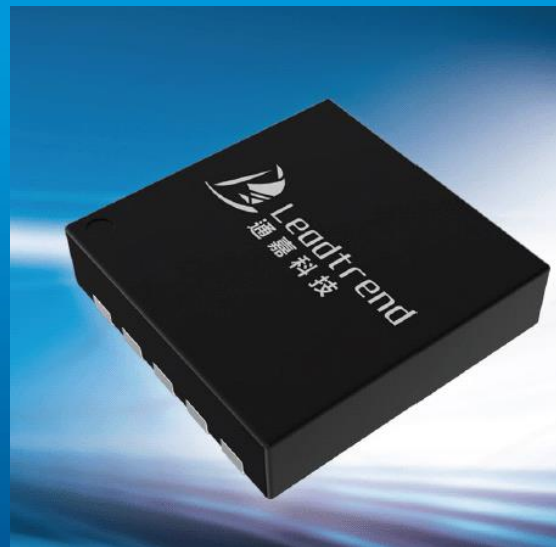# LEADTREND Investor Meeting Material

2016.12.27

TSE:3588

Disclaimer

This following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operations and financial condition may differ significantly from those contained in the projections & estimates. These projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

Company Profile

An Energy-Saving IC Design Company

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Company Profile

Founded Date	May, 2003
Listing Date	Aug, 2009
Paid-in Capital	USD 15.15M (Sep, 2016)
Workforce	134 (Sep, 2016)
Product	AC/DC Power Management IC

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Brand Customer

Note: rank by alphabetical arrangement

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Application

Smart Phone

Smart TV

Smart Home Controller

Set Top Box

Tablet

NB

Leadtrend AC/DC Solution

Game Console

Wi-Fi Router

Unmanned Flying Vehicles

Power Tools

Smart LED Lighting

Multi-Function Printer

iRobot

Cordless-Vacuum Cleaner

Water Purifier

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Financial Results
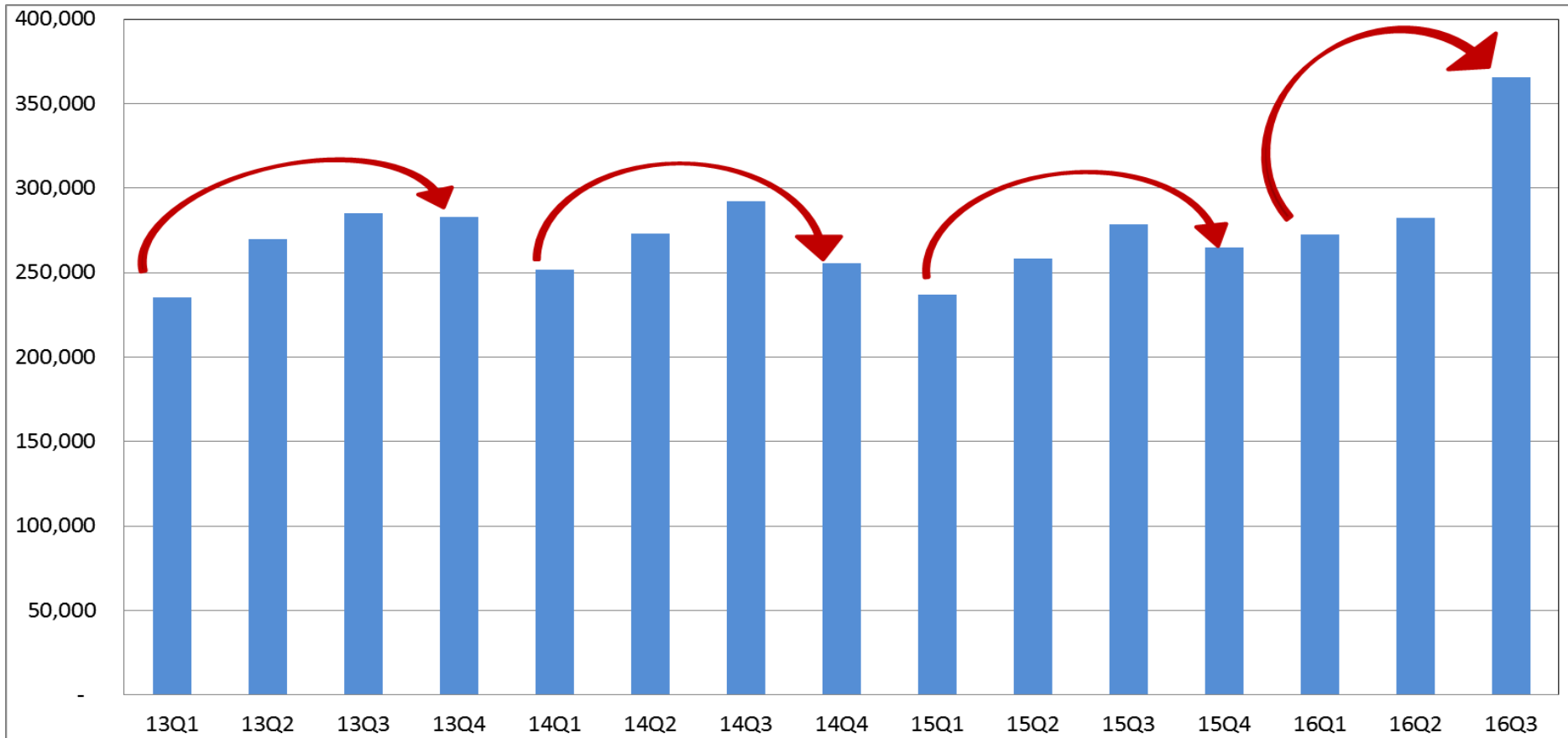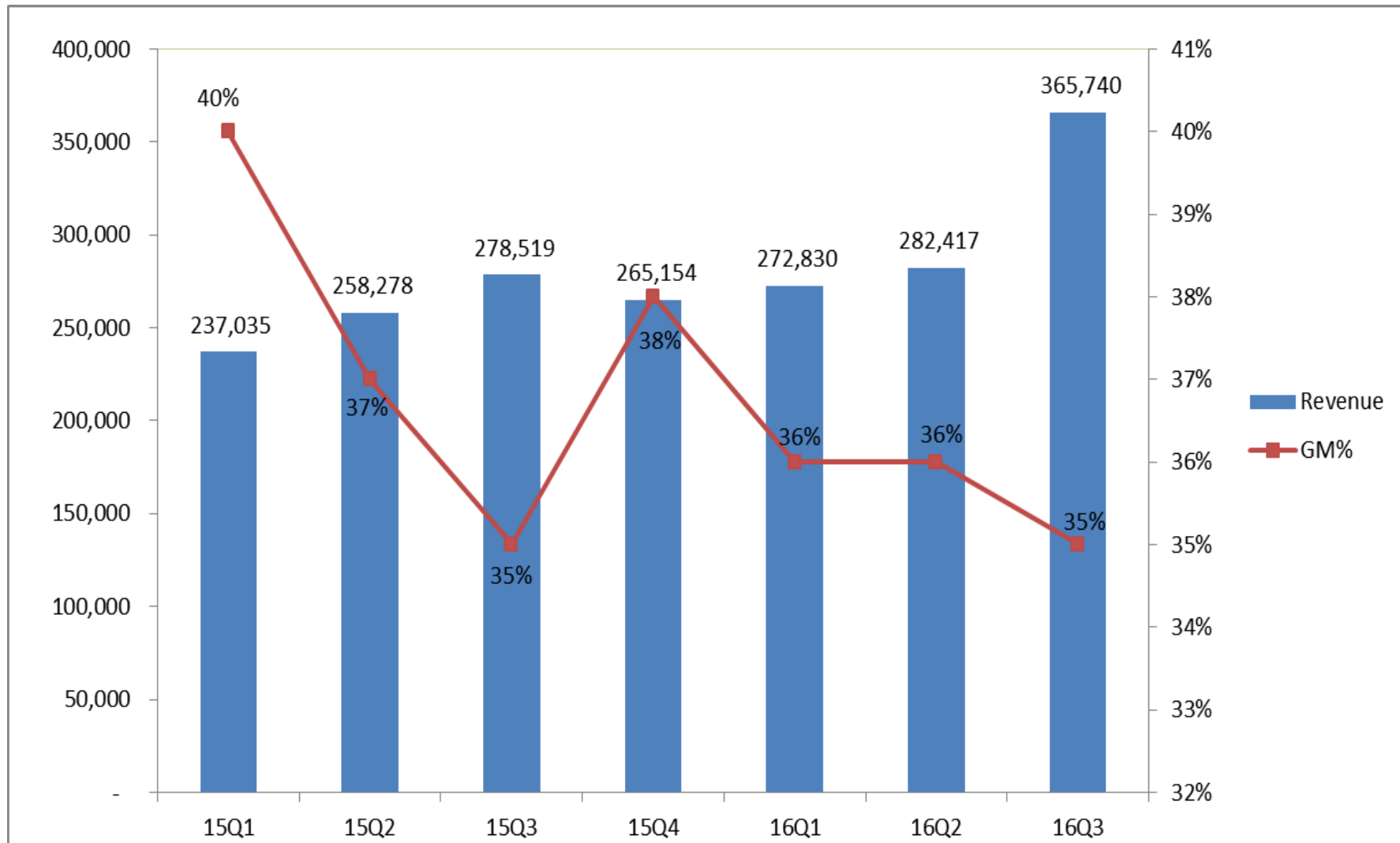
Net Income and EPS

NT$, thousand

	15Q1	15Q2	15Q3	15Q4	16Q1	16Q2	16Q3
Net Income	20,992	21,739	34,960	19,957	24,198	18,867	30,461
EPS	0.46	0.48	0.77	0.44	0.53	0.41	0.66

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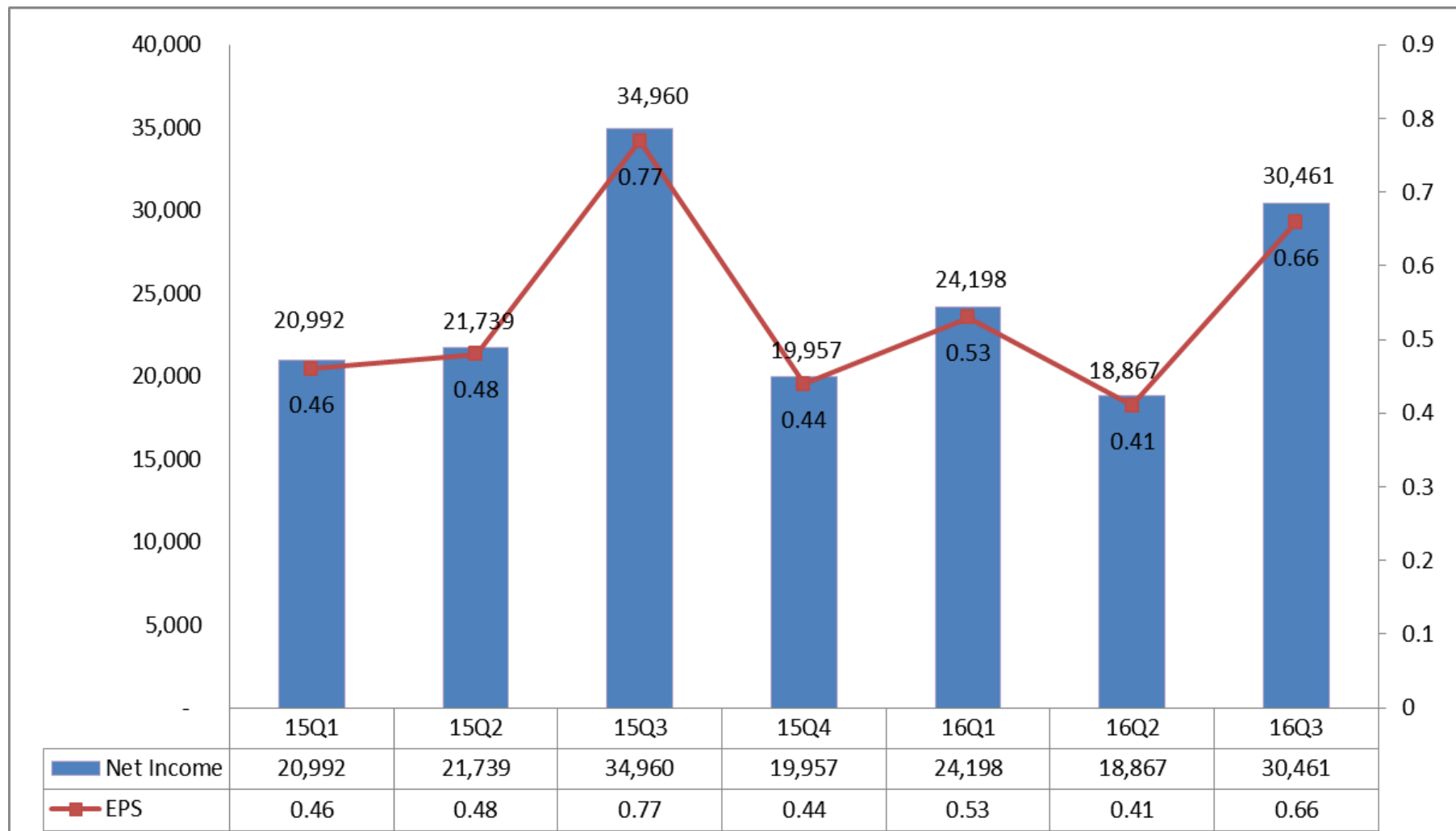
2016 Q3 Result Highlights

In NT$ thousand except EPS)	2016Q3		2016Q2		QoQ	2015Q3		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	365,740	100%	282,417	100%	29.5%	278,519	100%	31.3%
Gross Margin	126,448	35%	101,402	36%	24.7%	96,894	35%	30.5%
Operating Expense	82,468	23%	70,861	25%	16.4%	76,820	28%	7.4%
Operating Net Income	43,980	12%	30,541	11%	44.0%	20,074	7%	119.1%
Net Income before Tax	38,808	11%	28,288	10%	37.2%	40,783	15%	-4.8%
Net Income	30,461	8%	18,867	7%	61.5%	34,960	13%	-12.9%
EPS	0.66		0.41			0.77		

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2016 Q1~Q3 Result Highlights

In NT$ thousand except EPS)	2016 Q1~Q3		2015 Q1~Q3		YoY
	Amount	%	Amount	%	%
Net Sales	920,987	100%	773,832	100%	19.0%
Gross Margin	327,400	36%	286,309	37%	14.4%
Operating Expense	220,218	24%	213,960	28%	2.9%
Operating Net Income	107,182	12%	72,349	9%	48.1%
Net Income before Tax	98,991	11%	95,164	12%	4.0%
Net Income	73,526	8%	77,691	10%	-5.4%
EPS	1.61		1.71		

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Product Application Trend _Yearly
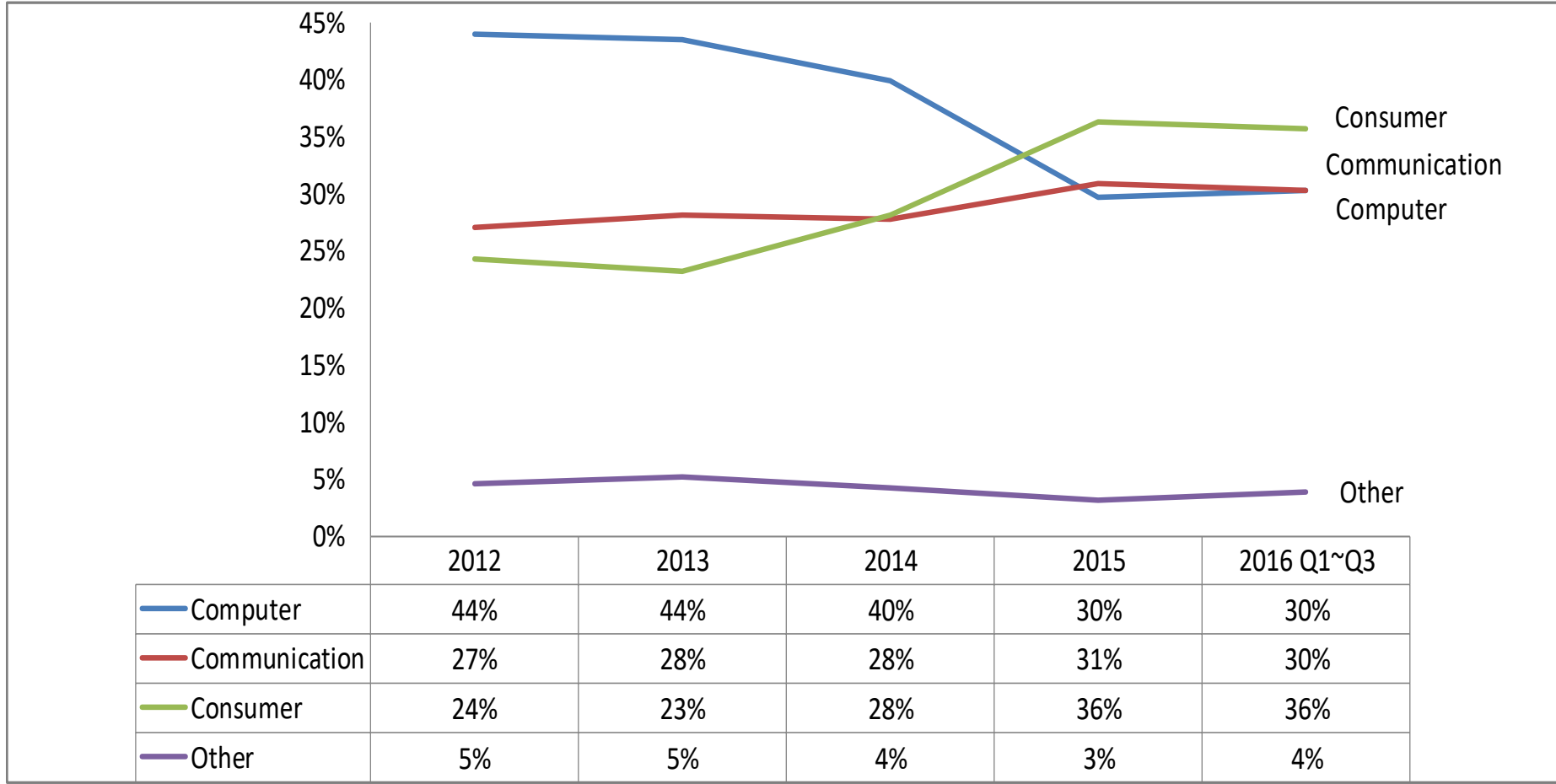
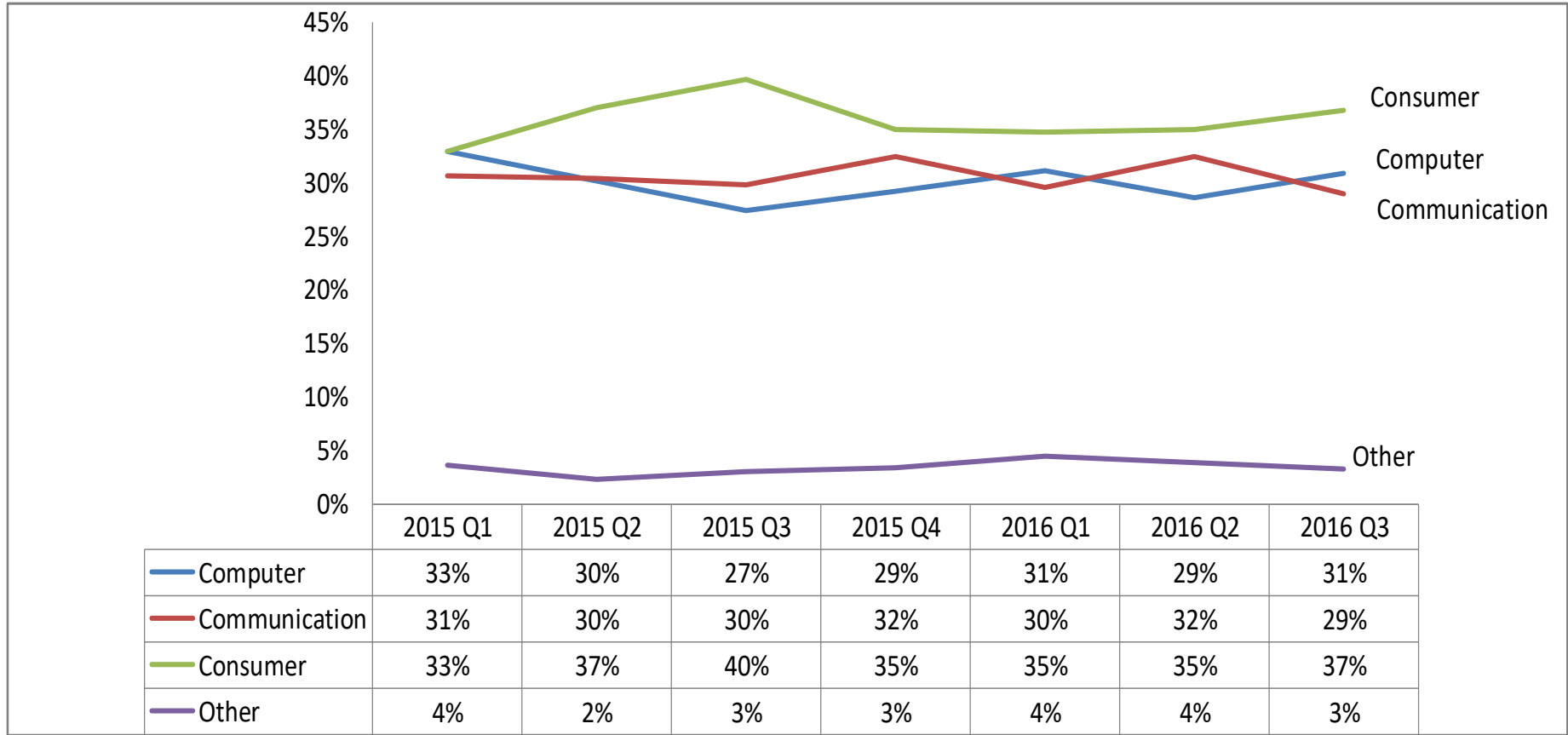|	2012	2013	2014	2015	2016 Q1~Q3
Computer	44%	44%	40%	30%	30%
Communication	27%	28%	28%	31%	30%
Consumer	24%	23%	28%	36%	36%
Other	5%	5%	4%	3%	4%

Computer : MNT / NB / Printer / PC Power

Communication : NWK / Mobile / Tablet / POS

Consumer : TV / Lighting / Game / Appliance (Water Purifier、Robot Sweeper、Vacuum Cleaner...)

Others : Industrial / IPC / Power Tool / Others

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Product Application Trend _ Quarterly

	2015 Q1	2015 Q2	2015 Q3	2015 Q4	2016 Q1	2016 Q2	2016 Q3
Computer	33%	30%	27%	29%	31%	29%	31%
Communication	31%	30%	30%	32%	30%	32%	29%
Consumer	33%	37%	40%	35%	35%	35%	37%
Other	4%	2%	3%	3%	4%	4%	3%

Computer : MNT / NB / Printer / PC Power
Communication : NWK / Mobile / Tablet / POS
Consumer : TV / Lighting / Game / Appliance (Water Purifier、Robot Sweeper、Vacuum Cleaner...)
Others : Industrial / IPC / Power Tool / Others

Thank You

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