

LEADTREND Investor Meeting

TSE:3588



Date: 2024/12/10



Disclaimer

This following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operations and financial condition may differ significantly from those contained in the projections & estimates. These projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.



Company Profile



Company Profile

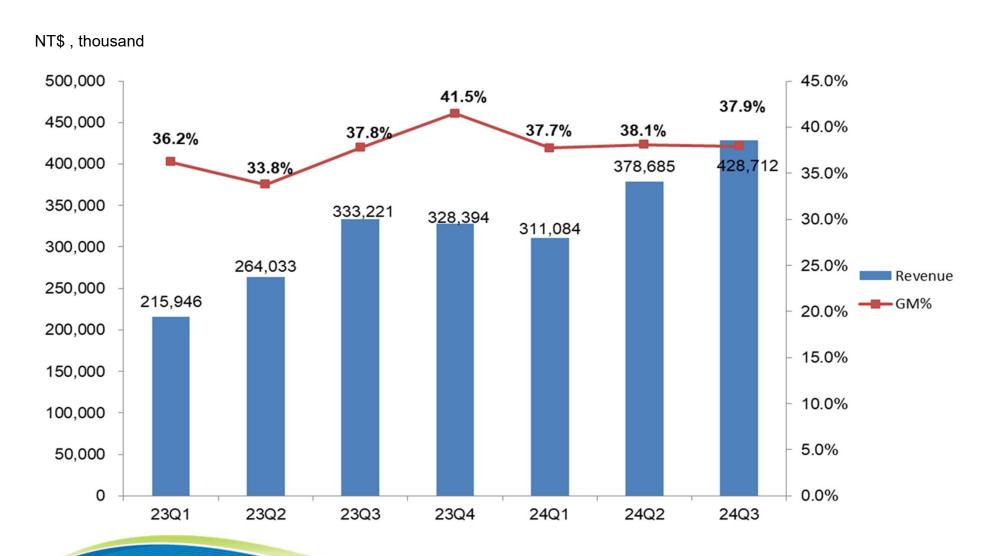




Financial Results

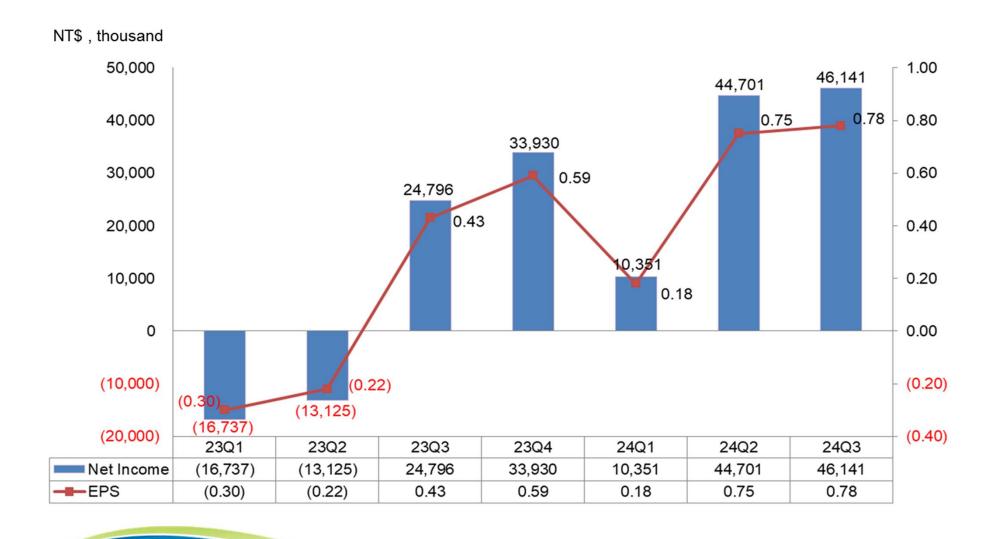


Revenue & GM% Trend





Net Income and EPS





2024 Q3 Result Highlights

In NT\$ thousand except EPS	2024Q3		2024Q2		QoQ	2023Q3		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	428,712	100%	378,685	100%	13.2%	333,221	100%	28.7%
Gross Margin	162,608	38%	144,216	38%	12.8%	125,821	38%	29.2%
Operating Expense	115,112	27%	113,461	30%	1.5%	126,120	38%	-8.7%
Operating Net Income	47,496	11%	30,755	8%	54.4%	(299)	0%	15984.9%
Net Income before Tax	52,119	12%	37,578	10%	38.7%	24,796	7%	110.2%
Net Income	46,141	11%	44,701	12%	3.2%	24,796	7%	86.1%
EPS	0.78		0.75		0.03	0.42		0.36



2024 Q1~Q3 Result Highlights

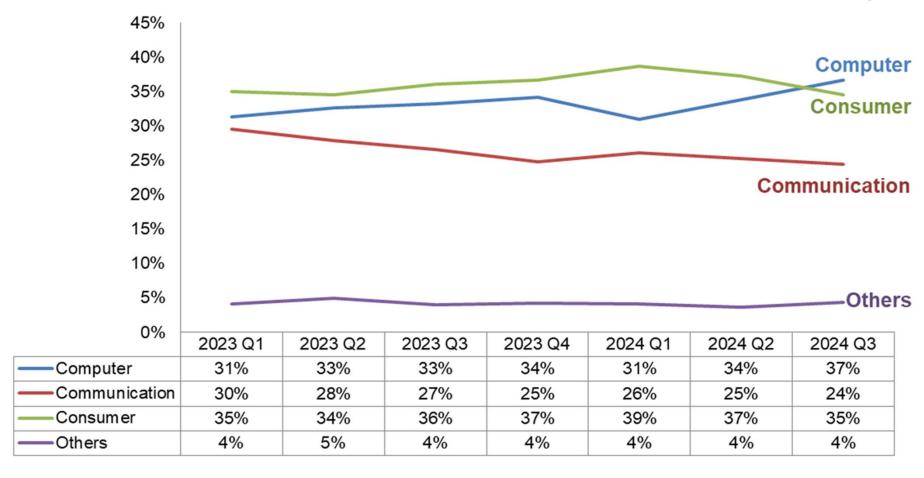
In NT\$ thousand except EPS				
Net Sales				
Gross Margin				
Operating Expense				
Operating Net Income				
Net Income before Tax				
Net Income				
EPS				

2024 Q1~Q3						
Amount	%					
1,118,481	100%					
424,236	38%					
344,062	31%					
80,174	7%					
100,048	9%					
101,193	9%					
1.71						

2023 Q1~	YoY	
Amount	%	%
813,200	100%	37.5%
293,260	36%	44.7%
328,694	40%	4.7%
(35,434)	-4%	326.3%
(5,066)	-1%	2074.9%
(5,066)	-1%	2097.5%
(0.09)		1.80

Leadtrend 通嘉科技

Product Application Trend _ Quarterly



Consumer: TV / Lighting / Game / HA / Li-Charger system / Speaker

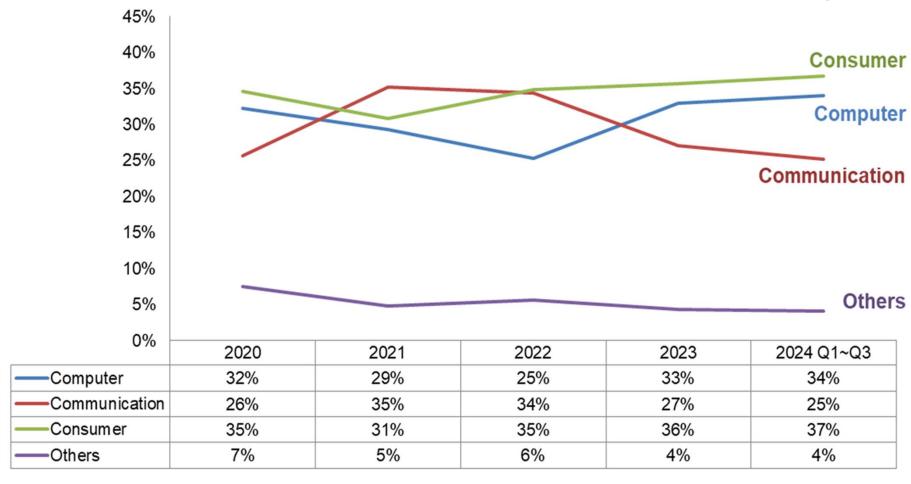
Computer: NB (Incl. Tablet) / MNT / Prt (Incl. POS) / PC

Communication: NWK / Mobile / Accessory

Others: Medical / Power Tool / Industrial Power / Others



Product Application Trend _Yearly



Consumer: TV / Lighting / Game / HA / Li-Charger system / Speaker

Computer: NB (Incl. Tablet) / MNT / Prt (Incl. POS) / PC

Communication: NWK / Mobile / Accessory

Others: Medical / Power Tool / Industrial Power / Others





THANK YOU





