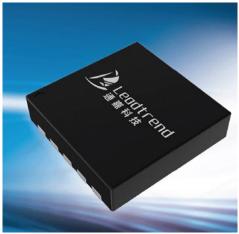
Innovation Service Quality Sharing 創新 服務 品質 共享



## LEADTREND Investor Meeting

**TSE:3588** 



Date : 2023/12/12



#### Disclaimer

This following pages contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operations and financial condition may differ significantly from those contained in the projections & estimates. These projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.



# **Company Profile**

The Best Company for AC-DC Mid & High Power Application Total Solution



#### **Company Profile**



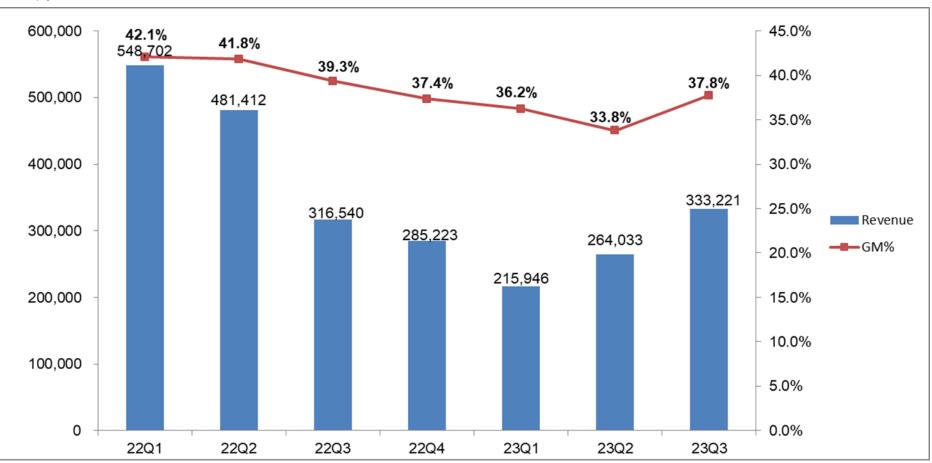
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## **Financial Results**

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### Revenue & GM% Trend



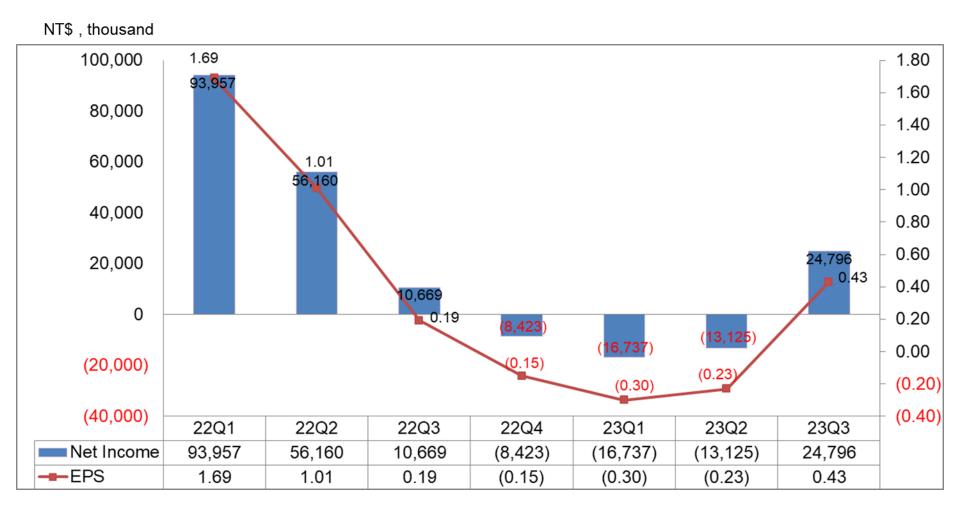
NT\$, thousand

Green your power Green the World

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### **Net Income and EPS**



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# 2023 Q3 Result Highlights

In NT\$ thousand except EPS	2023Q3		2023Q2		QoQ	2022Q3		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	333,221	100%	264,033	100%	26.2%	316,540	100%	5.3%
Gross Margin	125,821	38%	89,187	34%	41.1%	124,493	39%	1.1%
Operating Expense	126,120	38%	105,960	40%	19.0%	118,466	37%	6.5%
Operating Net Income	- 299	0%	- 16,773	-6%	-98.2%	6,027	2%	-105.0%
Net Income before Tax	24,796	7%	- 13,125	-5%	NA	11,818	4%	109.8%
Net Income	24,796	7%	- 13,125	-5%	NA	10,669	3%	132.4%
EPS	0.43		-0.23		0.66	0.19		0.24

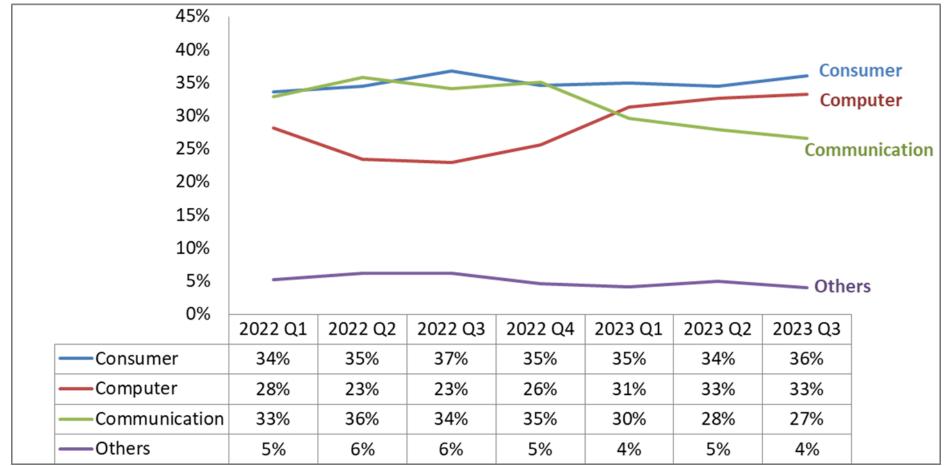
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# 2023 Q1~Q3 Result Highlights

In NT\$ thousand except EPS	2023 Q1 <sup>,</sup>	~Q3	2022 Q1 <sup>,</sup>	YoY	
	Amount	%	Amount	%	%
Net Sales	813,200	100%	1,346,654	100%	-39.6%
Gross Margin	293,260	36%	556,589	41%	-47.3%
Operating Expense	328,694	40%	387,406	29%	-15.2%
Operating Net Income	- 35,434	-4%	169,183	13%	-120.9%
Net Income before Tax	- 5,066	-1%	204,742	15%	-102.5%
Net Income	- 5,066	-1%	160,786	12%	-103.2%
EPS	-0.09		2.81		-2.90

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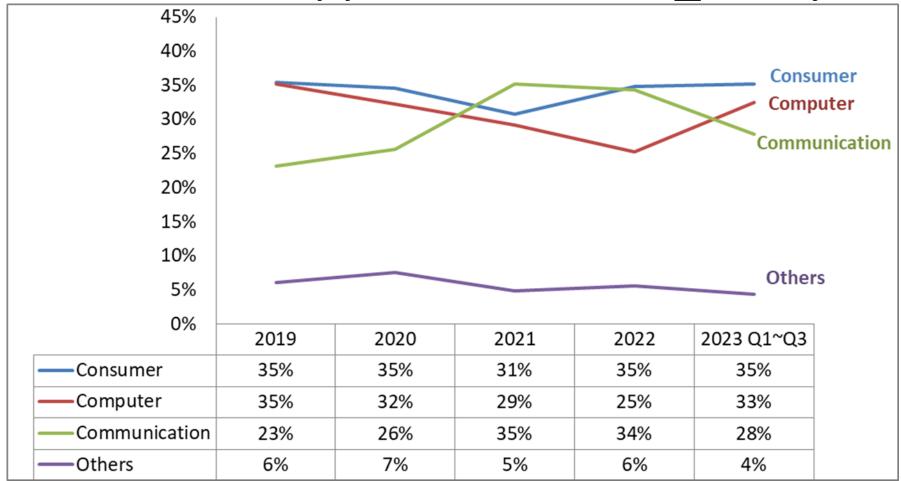
### Product Application Trend \_ Quarterly



Consumer : TV / Lighting / Game / HA / Li-Charger system / Speaker Computer : NB (Incl. Tablet) / MNT / Prt (Incl. POS) / PC Communication : NWK / Mobile / Accessory Others : Medical / Power Tool / Industrial Power / Others

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#### Product Application Trend \_Yearly



Consumer : TV / Lighting / Game / HA / Li-Charger system / Speaker Computer : NB (Incl. Tablet) / MNT / Prt (Incl. POS) / PC Communication : NWK / Mobile / Accessory Others : Medical / Power Tool / Industrial Power / Others

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#### THANK YOU



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